

Date action is requested: 1/26/2022

Title: Motion 2022-08 to authorize in substantially the same form an amendment to the Priority Dispatch Corp. contract in the amount of \$283,120 in 2022, not including applicable taxes, for additional software licensing and training.

Attachments: Contract Addendum with Priority Dispatch Corp. (costs listed in Attachment A)

Type of action: Motion

SUBMITTED BY: Mark Mears, Deputy Director of Operations

RECOMMENDATION: It is recommended the Board of Directors authorize the Executive Director to execute the amendment to the Priority Dispatch Corp. contract for additional software licensing and training in the amount of \$283,120, not including applicable taxes.

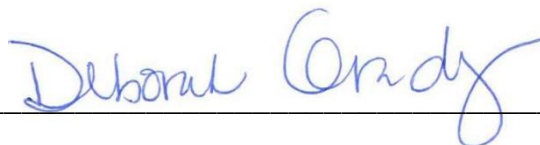
BACKGROUND: In June 2021, Fire Dispatchers completed training and began utilizing the Priority Dispatch software. As the agency moves toward Universal Call Taking (UCT), call-taking staff will require the same Priority Dispatch training. These costs are associated with the startup requirements for training, machine licensing and associated software.

- Training licensing and vouchers: \$103,600 (Q-59309 and Q-59313 attachment "A")
- Live software licensing: \$179,520 (Q-59408 attachment "A")

ALTERNATIVES: Do not implement the UCT program at this time.

FINANCIAL IMPACT: 2022 (Year 1) Costs: \$283,120 plus 10% contingency of \$28,310; contract includes support costs in 2023 of \$48,320; 2024 of \$48,320; 2025 of \$50,496 and 2026 of \$50,496

Executive Director Review



AMENDMENT # 1 TO PROFESSIONAL SERVICES CONTRACT

THIS AMENDMENT is made and entered into ____ day of _____ 2022, by and between **SOUTH SOUND 911 PUBLIC AUTHORITY**, doing business as **SOUTH SOUND 911** (hereinafter referred to as the "SS911"), and **MEDICAL PRIORITY CONSULTANTS, INC.**, doing business as **PRIORITY DISPATCH CORP.**, a state of Utah corporation (hereinafter referred to as "CONTRACTOR");

WHEREAS, SS911 and CONTRACTOR entered into a Professional Services Contract dated November 30, 2020; and

WHEREAS, the Parties desire to amend the Contract to include additional services and/or deliverables;

NOW, THEREFORE, in consideration of the mutual promises and covenants herein contained, it is hereby agreed as follows:

1. **Scope of Services/Work.** Contract Section 1 Scope of Services/Work is hereby amended to include Attachment A as Exhibit H.
2. All other aspects of the original Contract remain in full force and effect except to the extent necessary to reflect the changes stated herein.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first written above.

SOUTH SOUND 911

PRIORITY DISPATCH CORP

Deborah Grady
Executive Director

Brent E. Hawkins
Vice President & General Counsel

Approved as to Form:

Address:

110 south Regent Street, Suite 500
Salt Lake City, UT 84111

Peter Beckwith
General Counsel

City/State/Zip

Approved as to Budget:

Tax ID:

Janet Caviezel
Finance Director

87-0447422

ATTACHMENT A

**PRIORITY DISPATCH CORP.
QUOTES # 59309, #59313,
and #59408**



QUOTE

110 Regent Street, Suite 500
 Salt Lake City, UT 84111
 USA
www.prioritydispatch.net
 Prepared By: Shawn Johnson
 Phone: (800) 363-9127
 Direct: (801) 746-5841
 Email: shawn.johnson@prioritydispatch.net

Bill To:
 South Sound 9-1-1
 Bambi Buczkowski
 3580 Pacific Avenue
 Tacoma, Washington 98418
 United States

Agency:
Agency ID#:
Quote #:
Date:
Offer Valid Through:
Payment Terms

South Sound 9-1-1
 22671
 Q-59309
 1/19/2022
 4/14/2022
 Net 30

Currency: USD

Ship To:
 South Sound 9-1-1
 Bambi Buczkowski
 3580 Pacific Avenue
 Tacoma, Washington 98418
 United States

Product	Qty	Amount
ProQA Medical/Fire Training Software Licenses Training, non-live calltaking software	4	USD 16,000.00
ProQA Software Training for EMD/EFM (one 8 hour course) 2 or more disciplines require 8 hours of training	4	USD 9,000.00
Protocol Training and Certification for EMD/EFM Materials, tuition and certification	36	USD 26,280.00
ProQA Training License ESP (B) M/F License Renewal, Service & Support	4	USD 2,400.00
Merry Xmas Discount	1	USD -3,700.00
Year 1 TOTAL:		USD 49,980.00

Product	Qty	Amount
ProQA Training License ESP (B) M/F License Renewal, Service & Support	4	USD 2,400.00
Year 2 TOTAL:		USD 2,400.00

Product	Qty	Amount
ProQA Training License ESP (B) M/F License Renewal, Service & Support	4	USD 2,400.00
Year 3 TOTAL:		USD 2,400.00

"To lead the creation of meaningful change in public safety and health."

Product	Qty	Amount
ProQA Training License ESP (B) M/F License Renewal, Service & Support	4	USD 2,400.00
Year 4 TOTAL:		USD 2,400.00

Product	Qty	Amount
ProQA Training License ESP (B) M/F License Renewal, Service & Support	4	USD 2,400.00
Year 5 TOTAL:		USD 2,400.00

Subtotal	USD 59,580.00
Estimated Tax	
Total	USD 59,580.00

Customer Signature:		Date:	
Customer Name:		Purchase Order ID:	
Expiration Date:			

TERMS AND CONDITIONS

This quote is valid for 120 days from date of issue. All prices quoted are exclusive of any applicable taxes, duties, or government assessments relating to this transaction, which are the sole obligation of Buyer. You can find it here: <https://prioritydispatch.net/licensing/>



QUOTE

110 Regent Street, Suite 500
 Salt Lake City, UT 84111
 USA
www.prioritydispatch.net
 Prepared By: Shawn Johnson
 Phone: (800) 363-9127
 Email: shawn.johnson@prioritydispatch.net

Agency: South Sound 9-1-1
 Agency ID#: 22671
 Quote #: Q-59313
 Date: 1/19/2022
 Offer Valid Through: 4/14/2022
 Payment Terms: Net 30
 Currency: USD

Bill To:
 South Sound 9-1-1
 Bambi Buczkowski
 3580 Pacific Avenue
 Tacoma, Washington 98418
 United States

Ship To:
 South Sound 9-1-1
 Bambi Buczkowski
 3580 Pacific Avenue
 Tacoma, Washington 98418
 United States

Line	Product Name	Qty	Unit Price	Amount
1	ProQA Medical/Fire Training Software Licenses Training, non-live calltaking software	4	4,000.00	16,000.00
2	ProQA Software Training for EMD/EFD (one 8 hour course) 2 or more disciplines require 8 hours of training	2	2,250.00	4,500.00
3	Protocol Training and Certification for EMD/EFD Materials, tuition and certification	24	730.00	17,520.00
4	ED-Q Training and Certification for EMD/EFD Materials, tuition and certification (3 days, 24 hours)	12	1,100.00	13,200.00
5	ProQA Training License ESP (B) M/F License Renewal, Service & Support	4	600.00	2,400.00
Year 1 TOTAL:				USD 53,620.00

Line	Product Name	Qty	Unit Price	Amount
6	ProQA Training License ESP (B) M/F License Renewal, Service & Support	4	600.00	2,400.00
Year 2 TOTAL:				USD 2,400.00

Line	Product Name	Qty	Unit Price	Amount
7	ProQA Training License ESP (B) M/F License Renewal, Service & Support	4	600.00	2,400.00
Year 3 TOTAL:				USD 2,400.00

"To lead the creation of meaningful change in public safety and health."

Line	Product Name	Qty	Unit Price	Amount
8	ProQA Training License ESP (B) M/F License Renewal, Service & Support	4	600.00	2,400.00
Year 4 TOTAL:				USD 2,400.00

Line	Product Name	Qty	Unit Price	Amount
9	ProQA Training License ESP (B) M/F License Renewal, Service & Support	4	600.00	2,400.00
Year 5 TOTAL:				USD 2,400.00

Subtotal	USD 63,220.00
Estimated Tax	
Total	USD 63,220.00

Customer Signature:		Date:	
Customer Name:		Purchase Order ID:	
Expiration Date:			

TERMS AND CONDITIONS

This quote is valid for 120 days from date of issue. All prices quoted are exclusive of any applicable taxes, duties, or government assessments relating to this transaction, which are the sole obligation of Buyer. You can find it here: <https://prioritydispatch.net/licensing/>



QUOTE

110 Regent Street, Suite 500
 Salt Lake City, UT 84111
 USA
www.prioritydispatch.net
 Prepared By: Shawn Johnson
 Phone: (800) 363-9127
 Direct: (801) 746-5841
 Email: shawn.johnson@prioritydispatch.net

Agency: South Sound 9-1-1
 Agency ID#: 22671
 Quote #: Q-59408
 Date: 1/19/2022
 Offer Valid Through: 4/20/2022
 Payment Terms: Net 30
 Currency: USD

Bill To:
 South Sound 9-1-1
 Bambi Buczkowski
 3580 Pacific Avenue
 Tacoma, Washington 98418
 United States

Ship To:
 South Sound 9-1-1
 Bambi Buczkowski
 3580 Pacific Avenue
 Tacoma, Washington 98418
 United States

Product	Qty	Amount
ProQA Medical/Fire Software Licenses Automated calltaking software	17	USD 136,000.00
Priority Dispatch System ESP (P) M/F System License Renewal, Service & Support	17	USD 43,520.00
Purchase Year 1 TOTAL:		USD 179,520.00

Product	Qty	Amount
Priority Dispatch System ESP (P) M/F System License Renewal, Service & Support	17	USD 43,520.00
ESP Year 2 TOTAL:		USD 43,520.00

Product	Qty	Amount
Priority Dispatch System ESP (P) M/F System License Renewal, Service & Support	17	USD 43,520.00
ESP Year 3 TOTAL:		USD 43,520.00

Product	Qty	Amount
Priority Dispatch System ESP (P) M/F System License Renewal, Service & Support	17	USD 45,696.00
ESP Year 4 TOTAL:		USD 45,696.00

"To lead the creation of meaningful change in public safety and health."

Product	Qty	Amount
Priority Dispatch System ESP (P) M/F System License Renewal, Service & Support	17	USD 45,696.00
ESP Year 5 TOTAL:		USD 45,696.00

Subtotal	USD 357,952.00
Estimated Tax	
Total	USD 357,952.00

Customer Signature:		Date:	
Customer Name:		Purchase Order ID:	
Expiration Date:			

TERMS AND CONDITIONS

This quote is valid for 120 days from date of issue. All prices quoted are exclusive of any applicable taxes, duties, or government assessments relating to this transaction, which are the sole obligation of Buyer. You can find it here: <https://prioritydispatch.net/licensing/>